



Looks like gas cargo



Whether gases for plastic goods, energy or fertiliser, your cargo always looks special to us

LAURITZEN KOSAN SPECIALIZES IN OCEAN TRANSPORT OF GAS CARGO. THAT'S ALL WE DO, BUT BY DOING IT WELL WE'VE MADE AN IMPRESSION ON CHARTERERS WORLDWIDE.



For charterers around the world, Lauritzen Kosan is synonymous with dependable and trouble-free ocean transport of liquefied gas. It's a reputation fifty years in the making and one that's as relevant today as it's ever been.

We're engaged in the transport of a variety of petrochemical gases, energy gases (LPG) and ammonia. And in each of these markets we operate on a spot, contract and time charter basis.

Experience has taught us that the competent transport of liquefied gases is a balance of close collaboration between the parties involved, material resources, an intimate knowledge of the cargo and respect for the environment. As a committed shipowner, Lauritzen Kosan leads the field on all fronts.

Maximising our contribution

A combination of world-class resources and global presence make Lauritzen Kosan the carrier of choice for scores of international and regional charterers.

We control, together with our pool partners, one of the largest fleets in the market. Its size and variety – we're active in a broad range of size categories – give you unsurpassed freedom. Not only can we handle large-scale operations, customers have the flexibility and assurance to

adjust transportation requirements, even at relatively short notice.

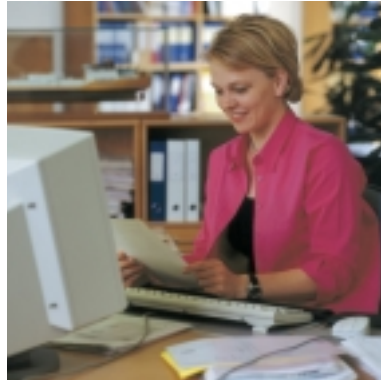
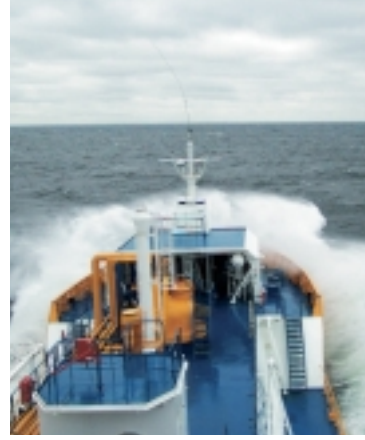
Beyond physical space, Lauritzen Kosan also focuses on technical diversity. We can carry virtually any type of gas cargo and are able to handle liquefied gases under pressure, refrigeration or a combination of both.

Geographically, we have a dominant market position in Europe and the Mediterranean and are working to extend our leadership in this region. We've also established a presence in Asia, which we are committed to developing together with our partners. Moreover we have operations in the Americas.

However, what really sets us apart is the quality of our human resources. It has always been a priority at Lauritzen Kosan to foster a culture of competence in all areas of our business. As such, all of our staff, shore-based and sea-going, receive rigorous training and boast hands-on experience.

Minimising our impact

Knowing your cargo is in safe hands not only gives you peace of mind, it also benefits the environment. Lauritzen Kosan was among the first ship owners to be ISO 9002 certified as far back as 1992. In addition, we gained ISM



gas

approval in 1996, ahead of many competitors and a full two years prior to mandatory implementation.

Our ships fly under a number of internationally recognised flags and are regularly inspected to ensure they adhere to required standards. In addition, port authorities and our customers frequently carry out their own stringent surveys on our vessels.

Being a frontrunner in safety and the environment means we've had more time than most to review and refine the procedures and precautions we have in place. As part of these efforts, we have set up a Safety and Licence Committee. The committee is a forum for sharing information and defining best practise on a variety of safety-related issues.

More than just-in-time

Getting cargo from A to B is one thing, getting it there smoothly and on time is quite another. At Lauritzen Kosan reliability is our lifeblood. We consider ourselves more a floating pipeline than a shipping line, and our goal is to act as a seamless means of getting your product to market as efficiently as possible.

All of our employees are dedicated to meeting this goal. We work closely with clients to optimise schedules and maximise transport efficiencies. We also encourage customers to stipulate individual

key performance indicators. After all, we believe you should decide the level of performance that's acceptable and we're only too happy for customers to put our promises to the test.

By combining the hard benefits of size and expertise with the soft qualities of service and decency, we've earned the favour of gas charterers worldwide. And it's in our interest to build on this successful formula, because we believe our prosperity is inseparably linked to that of our customers. So if you're looking for a shipowner that deals in more than hot air, speak to Lauritzen Kosan.

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